

# Temperature monitoring solution

#### Sales materials

# AT&T Fleet Complete tracking and temperature monitoring

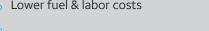
- Leverages a GPS tracking device that enables customers to manage and monitor driver location and behavior
- Collects and logs data that empowers customers to reduce fuel, labor and inventory costs, as well as comply with FSMA law
- Delivers insights to increase vehicle life and reduce unauthorized vehicle use
- Provides tools to optimize routing, improve fleet utilization and increase driver productivity
- Automates accurate mileage reporting to assist with fuel tax
- Automates driver's Hours of Service logbooking and comply with ELD mandate

#### **Benefits**



Lower fuel & labor costs

Capture real time location



Log temperature and timestamp



Manage safety & vehicle maintenance



Improve compliance with ELD



Deliver better customer service

### **Target Markets**

- Food Transportation
- Agriculture
- Reefer Transportation
- · Grocery Delivery
- Produce Distribution

### Fleet management

#### Fleet Tracker:

- With ECM = \$20\*/m + \$130 HW
- Without ECM = \$14.99\*/m + \$130 HW
- Professional Install = \$140

### Electronic Logging Device

#### **ELD** solution:

- \$29/m + \$130 HW
- DVIR = \$0 with ELD

# Temperature solution

#### Temp solution (add-on to Fleet Tracker):

- 30" Temperature Sensor = \$119
- 48" Temperature Sensor = \$150
- Accessory Install = \$60

# Qualifying questions

- Does your company utilize a GPS solution to track your vehicles, containers or any other valuable assets?
- · How many vehicles or assets do you own/operate?
- Are you concerned with unauthorized use of your trucks, after-hours use, moonlighting or theft?
- Do your operations require you to monitor temperature inside the trailers?
- What is your current process in ensuring that your customer's cargo is transported in proper conditions at all times?
- Are you concerned with fuel expenditures? Vehicle idling? Speeding? Harsh braking? Rapid acceleration?
- Would having real-time information of where each vehicle is help you manage your fleet operations better?

<sup>\*</sup>Rate plan included.