# Battlecard

## Fleet Complete platform benefits

- Fleet Complete for FirstNet provides an end-to-end fleet management solution which includes a FirstNet Ready<sup>™</sup> Fleet Tracker 2 and FirstNet Certified <sup>™</sup> Fleet Complete mobile app to connect your fleet to the FirstNet network.
- Continuous GPS tracking monitors the location of vehicles and assets for improved dispatching and operations.
- Provides tools to optimize routing to the call location, while improving situational awareness.
- Improves crisis management by providing time saving GPS location.
- Collect engine and vehicle data to improve fleet health management, while helping to ensure your fleet is road worthy.

- Receive maintenance and Diagnostic Trouble Codes to reduce vehicle downtime and increase operational efficiency.
- Delivers fleet operations insights to help improve vehicle lifetime, reduce unauthorized vehicle use and better manage inventory costs
- Monitoring usage of lights, sirens, and various other Analog PTO's assists with event-based reporting with timestamp and location
- Fleet Complete offers one of the smallest asset tracking devices on the market to track and manage high-value equipment and assets
- Helps improve driver coaching and fleet safety with video telematics and Advanced Driver-Assisted Systems (ADAS)

#### fleetcomplete.com/firstnet | 1 855 634 7292

### **Target Market**



#### Primary: :

- Law enforcement
- Fire Departments
- EMS

#### **Extended Primary:**

- Transportation
- Energy
- Utilities
- Healthcare

### Fleet Management

#### Fleet Tracker 2, FirstNet Ready<sup>™</sup> (Standard)

#### Fleet Tracker 2, FirstNet Ready<sup>™</sup> (Advanced)

- \$12.99/month\* + \$130 one time hardware cost\*\*
- \$18/month\* + \$200 one time hardware cost\*\*

- \* Requires FirstNet® telemetry data plan. \*\* Pricing valid as of September 21st, 2020 for a limited time

# Qualifying questions

Are you currently tracking any of your vehicles in the field? How do you monitor vehicle location today? Does your company utilize a GPS solution to track your vehicles, containers or any other valuable assets?

#### Yes:

- What services are you getting? Is there a contract? What are the terms?
- Who is handling your maintenance? Are you paying extra for maintenance management software?
- Do they offer lifetime training, so you ensure your new employees know how to work with the software?

#### No:

- How do you decide which vehicle to assign to each call? What is your process for communicating with your drivers, to dispatch or to ask their status?
- What is your process today to ensure your vehicles are regularly maintained?
- How do you ensure your fleet represents a reputable brand image on the roads?
- How do you prove the time of arrival, time spent, and departure time?
- What tools do you currently use to help you recreate a sequence of events?

- How do you measure performance and accountability of each of your drivers? Is driver behavior monitored?
- What are some of the ways you track fuel usage and costs?
- How do you evaluate inefficiencies of your operations today?
- How many vehicles or assets do you own/operate?
- Does your organization stage assets in various unmanned locations?
  - How do you identify if any of your assets have been stolen and what are your steps for asset recovery?

Legal: All prices are shown in USD and do not include taxes and fees. Prices are subject to AT&T Contracted Rates. \* Requires FirstNet® telemetry data plan. Installation and hardware cost would be required to be paid in full in lieu of Early Termination Fees (ETF's), as there is no term on FirstNet Contracts. Fleet Complete subscription of Advanced or Standard required.

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